

## MINUTES

The meeting of the Nashua Airport Authority Committee on User Fees and Business Development was held in the conference room of the Nashua Airport Authority building, 93 Perimeter Road, Nashua, New Hampshire at 6:00pm on Monday, December 6, 2004.

Chairman Britton called the meeting to order at 6:00pm.

### COMMITTEE MEMBERS:

- |  |                               |
|--|-------------------------------|
| 1. Chairman Fred Britton –present      | 6. Robert Philpott – absent   |
| 2. Vice Chairman Gerry Moore – present | 7. William Krivsky - present  |
| 3. Griffin Dalianis – absent           | 8. Allan Fuller – present     |
| 4. Frank Waller – absent               | 9. Shane McLaughlin – present |
| 5. Greg Lison – absent                 | 10. Todd Whitney – absent     |

In addition to the committee members as noted above the meeting was attended by Roy Rankin, Airport Manager, Archie Frangoudis and Kenneth McLaughlin.

### PUBLIC COMMENT

### MINUTES

November 8, 2004 meeting

### COMMUNICATIONS

### ACTION ITEMS

1. Shane McLaughlin to gather information regarding city contributions to other area airports.
2. Chairman Britton to draft a list of business development possibilities
3. Chairman Britton to speak to Carol Anderson regarding the possibility of obtaining tax revenue from the City of Nashua if the Holden Property is developed.
4. Manager Rankin to have potential revenue amounts for currently undeveloped land.

A lengthy discussion among all the attendees followed concerning their opinions on user fees and possible business development opportunities. A few of the suggestions were:

1. Manager Rankin to investigate investing capital in a venue with better return income.
2. Chairman Britton will work to see if there is a possibility of trimming the 2005 budget.
3. Users want to have the newsletter published and mailed to users as well as being posted on the website.

### NEW BUSINESS

Drafting recommendations to the Nashua Airport Authority regarding business development and user fees.

The Committee reviewed and commented on all available business opportunities and user fees. An informal vote was taken on all proposals. Final committee recommendations will be presented and voted on at the January 10, 2005 meeting.

The following action items were taken.

1. Vice Chairman Moore will present an overview of possible business development opportunities.
2. Chairman Britton will present an overview of user fee adjustment.

ADJOURNMENT 8:45pm

Respectfully submitted,

Frederick Britton  
Chairman